

1st Latam Search Fund Conference 2025



Insper

JANUARY 23rd, 2025 • SÃO PAULO, BRAZIL

8:30 - 9:10

Registry & Breakfast

9:10 - 9:30

Opening Remarks

9:30 - 10:20

Who are the Latin Searchers and Investors?

The progression of the Latam Search

Ecosystem throughout time

- Frederico Wiesel, Partner at Spectra Investments (Brazil)
- Alejandro Rentería, CEO at MAS Seguros (Mexico)
- Jose Cabiedes, CO-Founder at Cabiedes&Partners (Spain)

Moderator: Andrea Minardi, Professor, Sr Research Fellow Insper (Brazil)

10:20 - 11:10

Opportunities and Challenges of Searching in LatAm. How local characteristics and market conditions impact the Search Process

- Mick Albero, Partner at JB46 Investment Partners (Spain)
- Shahin Baharimehr, CEO at IMMSA (Mexico)
- Anderson Gava, Proagro (Paraguay)
- Newton Campos, Newton Equity (Brazil)

Moderator: Niel Wyma, Co-founder at Ambit Partners (South Africa)

11:10 - 11:30

Networking break

11:30 - 12:20

Uniqueness of Pricing and Structuring in the region. How has the model been adapted to suit regional dynamics

- Javier Paez, Partner at Alza Capital (Mexico)
- Thiago Assis, CEO at Stoque (Brazil)
- Ximena Alvarado, Senior VP at Relay Investments (USA)

Moderator: Vicente Ariztegui, Spectra Investments (Mexico)

12:20 - 14:00

Lunch

14:00 - 14:50

The Nuances of Operating Businesses in Latin America and how to navigate these waters

- Santiago Teuffer, Partner at Cerralvo (Mexico)
- Rob Leblanc, Partner at Ambit (Canada / South Africa)
- Nick Lulli, Partner at Colca Capital (Peru)

Moderator: Warren Chan, Director at Anacapa (USA)

14:50 - 15:40

Board Dynamics

- Henrique Duarte, Partner at KYR Capital (Brazil)
- Raphael Klein, Partner at KVIV Ventures (Brazil)
- Gabriel Ronacher, CEO at Agger (Brazil)

Moderator: Sergio Marques, Founder at Crivo Ventures (Brazil)

15:40 - 16:30

Coffee Break

16:30 - 17:30

The end of the Road: exiting and other liquidity potentials in the region. What can we expect for the future?

- Ricardo Kanitz, Partner at Spectra Investments (Brazil)
- Rene Almeida, CEO at Voke (Brazil)
- Mario Sicilia, Partner at Cerralvo (Mexico)

Moderator: Marco Roca, Founder and CEO at Saya Investments (USA)

17:30 - 18:00

Closing Remarks

voke

 Lobo de Rizzo



Alcance global
Conhecimento local







SCAN TO REGISTER